

# Exposure limit guidelines

BetaShares Global Sustainability Leaders ETF (ASX: ETHI)

BetaShares Australian Sustainability Leaders ETF (ASX: FAIR)



The screening process considers a company's exposure to a range of industries/activities deemed inconsistent with responsible investment considerations. The percentage of the company's revenue derived from each industry/activity is assessed against a specified threshold.

The following exposure limit guidelines are applied to the ETHI and FAIR portfolios:

Industry/Activity	Exposure Limit Guidelines (% of total revenue)	Explanatory notes
Fossil Fuels – direct	0%	Companies which have fossil fuel reserves, fossil fuel infrastructure, or involved in the mining, extraction, burning of fossil fuels.
Fossil Fuels – indirect	5% for products and services. Excludes the largest global financiers of fossil fuels, and financiers of significant fossil fuel infrastructure.	Companies which provide products, services or finance which is specific to and significant for the fossil fuel industry; as well as companies with very high use of fossil fuels*.  *Except where more than 50% of company revenue is derived from renewable energy, resource efficiency, environmental solutions or energy efficiency products and services.
Gambling	0% for casinos and manufacture of gaming products 5% for distribution of gambling products	
Tobacco	0% for production or manufacture 5% for sale of tobacco products	
Uranium and Nuclear Energy	0% for uranium mining and nuclear energy 5% for products and services to nuclear energy	
Armaments and Militarism	0% for manufacture of armaments and weapons 5% for specific and significant services to military and armaments manufacture	
Destruction of Valuable Environments	0%	Companies which have direct negative impact on recognised World Heritage and High Conservation areas.
Animal Cruelty	0%	Companies involved in live animal export, animal testing for cosmetic purposes, factory farming, or controversial animal products (ivory, foie gras etc).
Chemicals of Concern	0%	FAIR: Companies which produce or use chemicals of concern recognised by UN Environmental Program, producers of agricultural chemicals. ETHI: Companies which produce or use chemicals of concern recognised by UN Environmental Program, Gold and Silver miners.
Mandatory Detention of Asylum Seekers	0%	Companies which operate detention centres.
Alcohol	20%	Production or sale of alcohol.
Junk Foods	33%	Production or sale of junk foods.
Pornography	0% for production of pornography 5% for sale of pornography	
Human Rights	n/a	Evidence of human rights violations including child labour, forced labour, sweatshops, bribery and corruption.
Board Diversity	n/a	No women on board of directors.
Payday Lending (FAIR only)	0%	